TREASURY STRATEGY STATEMENT FOR 2011/12

1 Introduction

- 1.1 This Treasury Strategy Statement details the expected activities of the Treasury function in the next financial year (2011/12). Its production and submission is a requirement of the Council's Treasury Management Policy. Its format and structure is as required by the Policy. The strategy covers:
 - The current portfolio position
 - Treasury limits in force which will limit the treasury risk and activities of the Council
 - The borrowing strategy
 - The investment strategy
 - The extent of debt rescheduling opportunities
 - Any extraordinary treasury issues

2 Current Portfolio Position

2.1 Loans Outstanding as at 31/12/11

	Amount £	Average Interest Rate %	Cumulative Rate %
Public Works Loans Board	2,122,906	7.9769	8.8727
Over 1 year	1,000,000	10.125	10.10
"Disregarded" Debt	-	-	-
Temporary Loans 364 Days and under		<u> </u>	
	3,122,906	8.6648	8.5239

2.2 Investments as at 31/12/10

	Amount £	Average Interest Rate %
Barclays Bank	2,500,000	2.50
Co-op Bank	3,300,000	0.50
Cumberland Bldg Soc	1,000,000	1.75
Furness Bldg Soc	4,000,000	1.47
Hinckley & Rugby Bldg Soc	1,000,000	1.60
HSBC	680,000	0.25
Ipswich Bldg Soc	1,500,000	2.90
Kent Reliance Bldg Soc	1,000,000	1.84
Manchester Bldg Soc	3,000,000	2.09
Market Harborough Bldg Soc	3,750,000	1.51
Marsden Bldg Soc	2,500,000	1.65
Melton Mowbray	2,000,000	1.40
Nat West Bank	6,400,000	0.90
National Counties Bldg Soc	2,700,000	1.73
Newbury Bldg Soc	2,000,000	3.00
Norwich & Peterborough Bldg Soc	4,250,000	1.44
Nottingham Bldg Soc	4,750,000	1.81
Principality Bldg Soc	2,500,000	3.71
Progressive Bldg Soc	1,000,000	1.05
Royal Bank of Scotland	2,750,000	1.75
Saffron Bldg Soc	2,000,000	1.50
Scottish Bldg Soc	1,750,000	1.35
Skipton Bldg Soc	2,250,000	1.48
	58,580,000	1.92

3 Treasury Limits for 2011/12

- 3.1 Under the Prudential Code for Capital Finance in Local Authorities, the Council is required to set indicators for each financial year:-
 - 3.1.1 CIPFA Code of Practice for Treasury Management in the Public Service
 - 3.1.2 Interest Rate Exposure
 - 3.1.3 Maturity Structure of Borrowing
 - 3.1.4 Total Principal Sums Invested for Periods Longer than 364 Days
 - 3.1.5 Estimates of Ratio of Financing Costs to Net Revenue Stream
 - 3.1.6 Estimate of the incremental Impact of Capital Investment decisions on the Council Tax
 - 3.1.7 Net Borrowing and the Capital Financing Requirement
 - 3.1.8 Estimates of Capital Financing Requirement
- 3.2 The above decisions must be made by the full Council before the beginning of the financial year to which the decisions relate, though the decisions can subsequently be varied at any time, any variation must likewise be determined be the full Council.

3.3 CIPFA Code of Practice for Treasury Management in the Public Service

3.3.1 The CIPFA Code of Practice on Treasury Management in Local Authorities was re-approved by Cabinet on 3rd February 2003. The Code of Practice on Treasury Management is adopted every year as part of the Treasury Management Strategy.

3.4 Interest Rate Exposure

- 3.4.1 Under the Prudential Code for Capital Finance, Authorities are required to set for the forthcoming financial year and the following two years upper limits to its exposure to the effects of changes in interest rates. These prudential indicators will relate to both fixed interest rates and variable interest rates and will be referred to as upper limits on fixed and variable interest rate exposure.
- 3.4.2 The upper limits on fixed and variable interest rate exposures may be expressed either as absolute amounts or as percentages. They may be related either to the Authority's net interest or net principal amounts outstanding on its borrowing / investments.
- 3.4.3 Effective ranges within which interest exposure will be managed: Fixed rates either 70% to 100% or

2011/12 £29.5Mcr to £42.2Mcr

2011/12 £29.5Mcr to £42.2Mcr 2012/13 £29.4Mcr to £42.0Mcr 2013/14 £27.3Mcr to £39.0Mcr

Variable rates – either 0% to 30% or

2011/12 £0.M to £12.6Mcr 2012/13 £0.M to £12.6Mcr 2013/14 £0.M to £11.7Mcr 3.4.4 The effective ranges within which interest rate exposure have been calculated are based on the projected outstanding balances shown in the table below.

	2011/12 £	2012/13 £	2013/14 £
Total Projected Principal Outstanding on Borrowing	5,044,350	4,892,010	4,264,840
Total Projected Principal Outstanding on	47,207,19	46,874,92	43,264,99
Investments	0	0	0
Net Principal Outstanding	42,162,84	41,982,91	39,000,15
	Ocr	0cr	Ocr
Upper Limit – Fixed Rates = 100%	42,162,85	41,982,90	39,000,15
or	0cr	0cr	0cr
Upper Limit – Variable Rates = 30%	12,648,85	12,594,87	11,700,04
or	0cr	0cr	5cr

- 3.5 Maturity Structure of Borrowing
- 3.5.1 Under the Prudential Code for Capital Finance, Authorities are required to set for the forthcoming financial year both upper and lower limits with respect to the maturity structure of its borrowing. The prudential indicators for the upper and lower limits are calculated on projected borrowing that is fixed rate, maturing in each period, expressed as a percentage of the total projected borrowing that is fixed.
- 3.5.2 This indicator is designed to be a control over having large concentrations of fixed rate debt needing to be replaced at times of uncertainty over interest rates.
- 3.5.3 The table below shows the upper and lower limits with respect to the maturity structure of borrowing. At any point in time, the actual percentages of debt projected to mature in each year will add up to 100%. However, the proposed indicator is for a range of approved percentages, and this gives discretion to act within that range. Therefore, the upper and lower limits need not add up to 100%.

	Actual 2010/11	Upper Limit	Lower Limit
Under 12 Months	5%	10%	5%
12 Months and within 24 Months	5%	25%	20%
24 Months and within 5 Years	40%	60%	57%
5 Years and within 9 Years	35%	5%	3%
9 Years and above	15%	20%	15%

- 3.6 Total Principal Sums Invested for Periods Longer than 364 Days
- 3.6.1 To maximise investment interest and take advantage of higher long term interest rates, Cash Managers will continue to be permitted to invest for longer than 364 days. A maximum of £20M in total may be invested longer than 364 days with a maximum term of 5 years. (Full Council approved a

change from £7.5M per Cash Manager to £15M in total in September 2010). All decisions made on long term investments will be made in conjunction with Officers and will be dependent on market conditions and cashflow.

3.6.2 An indication of longer term rates is shown below. The average rate achieved by the Cash managers to date is 1.79% for Sterling and 1.96% for Tradition.

Term	Int. Rate	Interest
	05/01/11	Generated
		in year on
		£1M
1 Year	1.30	13,000
2 Year	1.90	19,000
3 Year	2.35	23,500
4 Year	2.80	28,000
5 Year	3.30	33,000

- 3.6.3 To ensure liquidity of funds to meet cash flow requirements, in House investments will not be made for periods longer than 364 days.
- 4 Borrowing Strategy 2011/12
- 4.1 The New Prudential Code, under the Local Government Act 2003, requires Local Authorities to set an Authorised limit and an operational boundary for its total external debt. This replaces part IV of the Local Government and Housing Act 1989, which required Local Authorities to set the overall borrowing limit, the short term borrowing limit and the proportion of interest which is payable by them at variable rates.
- 4.2 The Authorised Limit should reflect a level of borrowing which could be afforded but may not be sustainable. It is set to establish the outer boundary of the Authority's borrowing.
- 4.3 The Operational Boundary focuses on the day to day treasury management activity. It is a means by which the Authority manages its external debt to ensure that it remains within the Authorised Limit.
- 4.4 The table below shows the Authorised Limits and the Operational Boundaries for the forthcoming year and the following two years.

	2011/12	2012/13	2013/14
	£	£	£
Operational Boundary	6,000,000	6,000,000	6,000,000
Authorised Limit	10,000,000	10,000,000	10,000,000

4.5 Standard policy in the past has been to not take out new borrowing but to utilise capital receipts' set aside reserves. However, borrowing may be required in 2011/12 to fund capital projects. Borrowing would only be considered for a particular capital scheme. Officers are investigating options available to the Authority to use the set-aside Housing capital receipts in the light of changes to the Regulations in 2003.

4.6 The table below details capital spend and how the capital programme will be funded.

	2011/12	2012/13	2013/14
	£	£	£
Capital Programme	6,870,260	4,213,000	1,845,000
Funded By:			
Capital Contribution	1,380,000	640,000	0
Capital Receipt	4,251,980	2,735,000	1,125,000
Government Grant	1,101,600	738,000	470,000
IT Reserve	0	0	0
Revenue Contribution	136,680	100,000	250,000
Total Funding	6,870,260	4,213,000	1,845,000

4.7 The table below is an indication of the current borrowing rates available and shows the likely impact on the General Fund and the incremental Impact of Capital Investment on Council Tax.

Amount	Period	PWLB Interest Rate 04/01/11 %	Interest Payable pa £	Equivalent increase in Council Tax
£1M	1 Year	1.68	16,800	0.17%
£3M	1 Year	1.68	50,400	0.51%
£5M	1 Year	1.68	84,000	0.85%
£1M	2 Years	2.12	21,200	0.21%
£3M	2 Years	2.12	63,600	0.64%
£5M	2 Years	2.12	106,000	1.07%

4.8 The table below shows the ratio of financing costs to net revenue stream.

Despite a reduction in the level of investment interest, the ratio will decrease in 2010/11 due to a larger reduction in capital charges in the General Fund.

2009/10 Actual	2010/11 Est	2011/12 Est	2012/13 Est	2013/14 Est
24.23%	15.65%	16.35%	17.43%	17.49%

- 4.9 The Capital Financing Requirement (CFR) as at the 1st of April 2011 is estimated to be a negative £36.32M. Where the CFR is nil or negative on the last day of the financial year, this indicates that the Authority's provision for debt is equal to or greater than the debt incurred. There is accordingly no need to make a Minimum Revenue Provision in the following year. Without a significant increase in the amount of borrowing it is estimated the Capital Financing Requirement will remain negative during 2012/13 and 2013/14. The capital financing requirement of a local authority will increase whenever capital expenditure is incurred and not resourced immediately (from useable capital receipts, direct charge to revenue or capital grant) and represents an increase in the underlying need to borrow for a capital purpose. This will be the case whether or not external borrowing actually occurs.
- 4.10 The Profile of External debt at 31/03/11

	P.W.L. B.	Bank s etc.	Other	Total
	£(000)		£(000)	£(000)
Maturing in 2011/12 Maturing in more than 1 and less than	152 627	-	-	152 627
2 years Maturing in more than 2 and less than 5 years	785	1,00	-	1,785
Maturing in more than 5	480	-	_	480
•	2,044	1,00	-	3,044
		0		

- 4.11 External debt of £152K will be repaid during 2011/12. This comprises of installment repayments and loans that are maturing during the year. This is slightly less than the current year's payment of £164K, because of a reduction in the repayment of PWLB.
- 4.12 The premiums for premature repayment on PWLB is extremely expensive and not cost effective to repay debt early. Should rates change, the situation will be reviewed.
- 5 Investment Strategy 2011/12
- 5.1 As Members are aware, since 1990 the Council was required to 'set aside' a proportion of every capital receipt for debt repayment. Although the Council is now a substantial net lender of money, the impact of 'set aside' has been to dramatically reduce external debt while increasing our credit position on the credit ceiling.
 - 5.2 Because the Council has been generating 'set aside' capital receipts at a much faster rate than new borrowing allocations, treasury management policies have been geared to net debt reduction over time. As a lender will normally receive less interest than a borrower will pay (and also because of very tight government imposed investment rules), the Council has sought to consistently minimise external debt rather than lend surplus funds out.
 - 5.3 'Set aside' monies have been internally invested rather than formally used to repay debt. The 2003 Local Government Act changed the requirements to set-

aside receipts from Housing Stock transfers and Officers are currently investigating the options to use the set-aside receipts.

- 5.4 Outstanding debt relates predominantly to old Housing activities. All current outstanding loans have been arranged at effectively fixed rates and are immune from day to day variations in general interest rates.
- 5.5 External debt at 31/12/10 was £3.1M compared to investments of £58.6M.

 The Interest received on investments is expected to be in the region of £1.0M for the year compared to interest paid on loans of £0.27M.
- 5.6 The balance of outstanding investments at the 31st March 2011 is expected to be in the region of £45M.
- 5.7 It is proposed that the current arrangements whereby investments are split between two External Cash managers and In-House continue. The maximum levels for 2011/12 are as follows:

External Cash Manager £23 Million External Cash Manager £23 Million Managed In House £22 Million

- The value managed In House, maximum limit of £22M, will be used to control daily cash flow and monitor internal performance with the Cash managers. The levels of funds split between the Cash managers and In House will be monitored throughout the year to ensure there are sufficient funds maintained In House to meet all cash flow requirements. If funds are required, the level placed with the Cash managers will be reduced and managed In House.
- 5.9 The policy of splitting investments between two external cash managers enables the Authority to continue to monitor performance and seek to attain best value. Reports are presented to Cabinet as part of the quarterly monitoring process showing the activity of the external cash managers.
- 5.10 The table below specifies counterparties with whom investments can be made and the limits on investments with those organizations. There has been no change to the 2010/11 limits.
- 5.11 In light of the collapse of the Icelandic banks, NHDC will continue the policy of 2010/11 not to invest any funds in non UK Banks. There has in the past been the ability to lend to non UK banks but this has never been used. From recent experiences the UK Government has been willing to assist troubled institutions in the UK and as such, the amount of risk to the Council of investing in UK Banks is considered less than investing in non UK Banks. NHDC will only lend to UK banks with a credit rating for longer term deals greater than "BBB" and F3 or above for short term credit ratings. (These are Fitch definitions of ratings).

Appendix A

Total Maximum Amount of Investment £9 £9 Million £4 Million £6 Million Million

UK Clearing Banks with a credit rating greater than

BBB

UK Clearing Banks - Wholly ΑII

owned Subsidiaries with a credit rating greater than

BBB

Discount Houses ΑII

(Guaranteed by Bank of

England)

Building Societies Assets Assets £2.5bn Assets Assets £4.5bn to £4.5bn £1bn to £0.3bn-£2.5bn £1bn

ΑII

Public Corporations ΑII Other Local Authorities ΑII

- In conjunction with the limits set out above, credit ratings will be used where available in deciding who to lend to. This practice has been in place since its recommendation in the Treasury Management Audit report in Feb 2009 where ratings have been obtained from Fitch. The limitation of credit ratings is acknowledged and investment decisions will be based on a combination of asset size, credit rating and information obtained from other sources such as the financial press.
- 5.13 Not all building societies are credit rated but this will not preclude them from the lending list if they fulfill the criteria above. (Building societies have to pay the credit rating agency to obtain a rating). Where a society does have a rating, this will be considered at the time of the deal taking into account the amount of investment and the length of the deal.
- 5.14 As well as imposing maximum limits with each counter party, the overall percentage of outstanding investments with each counterparty will be assessed to ensure a reasonable spread of investments.
- 5.15 In line with the 2010/11 policy, the maximum time for any one investment made in house be limited to a period not exceeding 364 days. Continuing the policy of 2010/11, Cash Managers will still be permitted to invest longer than 364 days. A maximum of £20M in total may be invested longer than 364 days. with a maximum term of 5 years. This will enable the Cash Managers to take advantage of an increase in longer term rates should they increase during the year. Discretion will be applied to deals longer than 364 days and will only be entered into with NHDC approval. To enable the Council to take advantage of preferential interest rates when they arise, it is recommended that forward deals continue to be entered into. Forward dealing rates will be monitored and this process will be reviewed during the year.
- 5.16 The estimated investment interest for 2011/12 is approximately £1.03M. This has been calculated using an average of 1.88% for new deals made during the year for the Cash Managers and 0.85% in house. These are the average rates achieved between April and December 2010.

Appendix A

- 5.17 Currently interest rates are low and it is prudent to invest surplus funds for short terms. Should interest rates rise investment interest can be maximised by reinvesting at a higher rate. Cash managers will advise on terms and market changes.
- 6 Debt Rescheduling
- 6.1 Any debt rescheduling is likely to take place when fixed interest rates are anticipated to be at their highest, although the situation will be continually monitored in order to take advantage of any perceived anomalies in the yield curve. This will be reviewed as part of the Treasury Management action plan as part of debt free analysis.
- 7 Extraordinary Issues
- 7.1 The possibility of investing in Money Market Funds may be investigated during the year if the level of interest generated from such investments proves worthwhile and it can be demonstrated that the level of risk can be maintained within levels defined in this statement.